

IKM Corporate Profile

Managing knowledge begins with measuring knowledge





About IKM

IKM provides knowledge measurement solutions and services including web-based assessments and applications that allow you to enhance and optimize:

- Hiring
- Training
- Project staffing
- Skill-gap analysis
- Benchmarking
- Career development
- Certification

Known worldwide for its flagship solution IKM TeckChek™, IKM can produce an objective profile of skill, knowledge, attitude and aptitude of your candidates and employees to help you make the right decisions.

IKM's assessments are available in most industries and disciplines including:

- IT
- Sales
- Project Management
- Computer Literacy
- MS Office
- Clerical
- Legal
- Accounting
- Call Center
- Nursing

Used by corporations, staffing agencies, training organizations, government agencies and schools, IKM's solutions are selected by:

- HR Managers
- Training Managers
- Department Managers
- Recruiters

IKM is a subsidiary of Krest LLC, the largest private investor in education and training in the USA, and is headquartered in the US with offices and affiliations around the globe.

The Proposition

Include IKM's knowledge measurement solutions in your best practices to:

- Reduce hiring time and costs
- Reduce training time and costs and improve ROI
- Maximize productivity of project teams
- Improve skill-gap analysis workforce planning
- Facilitate benchmarking for performance management
- Optimize career development programs and reduce staff attrition
- Improve corporate standards with customized certification

The IKM Difference

IKM's assessments utilize proven methodologies to ensure you can reliably evaluate your candidates and employees in the most cost efficient and effective way. Combining performance and knowledge based techniques, you can cut the evaluation process in half.

IKM's unique adaptive methodology ensures the highest degree of result integrity in the shortest possible time and features:

- Adaptive testing at sub-topic levels
- Weighted questions and answers
- Multiple correct answers
- Percentile rankings
- Skills database

IKM's unique adaptive methodology is currently available for IKM TeckChek™, IKM ProjectManagement™, IKM Computer Literacy and IKM SalesChek™. Using IKM TestWrite™, you can easily create an assessment in the subject of your choice while capitalizing on IKM's powerful adaptive methodology.

IKM also offers a linear testing platform. Linear assessments are the common test type everyone is familiar with from school. Linear testing delivers all questions in the same order to each test taker, regardless how earlier questions are answered. Linear testing is the preferred platform for aptitude testing, automating paper-based assessments and simplifying test creation. IKM's linear assessments offer several scoring alternatives.

A simple linear test development tool, QwikWrite™, is available to enable quick and simple conversion of paper-based tests as well as custom content. Creation of linear assessments can be easily scheduled using IKM's standard test administration tools. All the sophisticated analytical tools available with IKM's adaptive assessments are also available with the linear platform.



IKM's complete turn-key knowledge measurement solutions include:

- **Powerful and flexible assessments**
 - Standard and customized
 - Detailed and quick
 - Supervised and unsupervised
 - Multiple languages
 - Accessibility from any computer with an Internet connection
- **Broad assessment selection**
- **Detailed reporting and analysis**
- **Prescribed training capabilities**
- **Candidate shortlist automation**

Assessment results can be easily integrated with existing learning management or HR systems and are stored in a secure database for subsequent analysis and review.

IKM Assessments

IT Professional - Programming, Development, Administration and Technical Support of both legacy and new languages and technologies including Java, .Net, C++, Oracle database or Microsoft SQL Server. Includes Disaster Recovery, IT Project Management and Aptitude.

Features: IKM TeckChek™ and IKM ProjectManagement™

Basic Computer Skills - Basic Computer Skills - Computer literacy including digital literacy and working with Windows.

ERP - Enterprise Resource Planning (ERP) solutions including SAP, PeopleSoft Financials and Oracle Financials.

Sales - Sales ability, practical experience and productivity for business-to-business, business-to-consumer and sales management for products, capital equipment, solutions and retail. Includes standards established by the National Retail Foundation for the National Skills Standards Board.

Features: IKM SalesChek™

Accounting - Accounts payable, accounts receivable, payroll and financial statements as well as accounting software such as Peachtree and Quickbooks.

Attitude/Aptitude - Individual's attitudes, aptitudes and characteristics to determine whether your candidate is a good fit for the job and for the organization.

Call Center - Customer service skills, sales ability, audio data entry, speed and accuracy, data analysis, cross-referencing, spelling, grammar and vocabulary, using simulations of call center scenarios.

Healthcare - Nursing and Clerical in the Healthcare field including medical terminology, billing and filing codes, medical coding and dosage calculations. Based on specific fields including critical care, surgical, intensive care, clinical radiology, labor and delivery, pediatrics, and psychiatric nursing.

Industrial - Machine skills and industrial mathematics as well as specific knowledge in a variety of disciplines including construction, automotive, plumbing, electrical work and industrial safety.

MS Office - Microsoft Office including all versions of Word, Excel and Powerpoint, using performance measurement tools.

Secretarial & Clerical - Office and clerical skills including business English and math, typing, data entry, filing, coding, Lotus, WordPerfect and telephone and office management skills.

Staffing Industry - Recruiting, sales, operations, management and training, as well as understanding of compliance with employment rules, regulations and laws.

Talent Acquisition - Behavioral and cognitive assessments that measure candidate soft skills. Assessments are preconfigured for professionals, management, customer service, healthcare service, sales and industrial positions. However, clients can request custom test configurations.

IKM Assessment Tools

IKM recognizes that corporations have varying knowledge measurement requirements, and no single product or solution can meet them all. IKM provides various tools to give you the flexibility to customize assessment content, create analytical reports, automate and align your recruitment and training process.

IKM Proficiency Profile™ - Displays assessment results in an organized, easy-to-read format. Includes results at sub-topic levels and an Automated Score Interpretation highlighting the overall capability of the assessment-taker.

IKM TestWrite™ - Develop any assessment or certification program based on IKM's adaptive assessment methodology.

IKM QwikWrite™ - Develop and deploy traditional non-adaptive tests in a collaborative environment. QwikWrite™ is the perfect tool to quickly automate existing paper-based exams.

IKM TestBuild™ - Customize assessments by combining questions from relevant sub-topics within existing assessments.

IKM TrainingLink™ - Link individuals to relevant training content based on IKM's Proficiency Profile™.

IKM SkillSearch™ - Identifies individuals meeting search criteria.

IKM SkillGap Analysis™ - Summarizes overall skill gaps.

IKM Compare Scores™ - Compares results by department, dates, and pre-and post-training.



IKM Certifications

IKM Enterprise Certification™

Customized certification programs to maintain organizational standards, procedures and process.

IKM Progressive Certification™

Standard and customized certification programs for existing and future skills, products and roles.

IKM Applications

IKM VirtualRecruiter™

Quickly and easily develop a shortlist of quality candidates in a recruitment drive.

IKM for ATAC™

ATAC™ (Assess-Train-Assess-Certify) is an innovative approach to workforce development that will reduce training costs and improve staff loyalty. Utilizing skill-gap analysis to identify and execute tailored training programs for both individuals and groups, followed by re-assessment to determine if the training need has been met, ATAC™ provides a 4-step process to manage cost-effective training initiatives from initial assessment through to certification of qualified individuals.

IKM Services

IKM has developed and deployed custom assessment programs for the world's largest staffing, HR, training and educational organizations. Whether you need specialized content, new assessment delivery options or specific validation, IKM can create solutions and services that are right for you including:

- **Recruitment needs evaluation**
- **Training needs identification and evaluation**
- **Skill-Gap Analysis**
- **Benchmarking**
- **Talent Management Best Practices Workshops**
- **Certification Programs**
- **IKM CAP (Competitive Advantage Program) for Staffing Agencies**
- **Knowledge Management Consulting**

Invite IKM to perform a ROI analysis to help reveal the dramatic impact knowledge measurement solutions will have on your organization.

Partners

IKM's partnerships allow the provision of Talent Management services to its customers across 22 countries. IKM is aligned with market-leading organizations such as Asset Learning, Career Harmony, Findly, HireVue and Inflow Technologies to name a few.

For partnership, inquiries, contact IKM.

Customers

IKM's clients represent some of the largest companies in the world spanning most industry sectors, including 24-7 Intouch, Citigroup Global Markets, Hays, HSBC Group, Manpower / Elan, Fiserve, Barclays Bank, MacQuarie Bank, Tata Consulting Services, HCL Technologies, Walmart, Randstad Technologies, Morgan Stanley, Mindtree, South Africa Post Office, Standard Bank, Enterprise Holdings, UNICEF and Thomson Reuters.

Contact IKM

North / South America

East Brunswick, NJ, USA
Tel: +1 732-257-3993
Fax: +1 815-301-2983

Europe

Croyden, London, UK
Tel: +44 (0)20-8401-1188

Belgium

Brussels
Tel: +32 (0)11 58 40 54 or +32 (0)475 690 696

Switzerland

Lausanne, CH
Tel: +41 (0) 848 848 807

Africa

Johannesburg, South Africa
Tel: +27 83 495 4983
Fax: +27 866 189 440

Asia Pacific

Melbourne, Australia
Tel: +61(0)3 5987 3511

India

Bangalore
Tel: +91 984 509 0950

Please check our website for latest IKM offices and contact information.